

→ ESA BUSINESS INCUBATION CENTRE

ESA BIC Darmstadt



ESA technology transfer - the space you need to get your business off the ground

Space 2 Business

The European Space Agency seeks entrepreneurs with innovative ideas for using space technology, applications and services in a non-space environment. ESA Business Incubation Centres (ESA BICs) can assist you in getting your project off the ground by providing technical expertise and business development support.

ESA BICs

The ESA Business Incubation Centres are designed to create new business opportunities and jobs for non-space companies and broaden the market for space industry by translating space technologies, applications and services into viable business ideas in the non-space marketplace. The ESA Technology Transfer Programme Office coordinates four ESA BICs throughout Europe, which each offer technical expertise as well as advice and support with business development. The ESA BICs are located at the European Space Research and Technology Centre (ESA/ESTEC) in Noordwijk, The Netherlands, at the European Space Operations Centre (ESA/ESOC) in Darmstadt, Germany, the European Centre for Earth Observation (ESA/ESRIN)

in Frascati, Italy and in the vicinity of the German Aerospace Centre's (DLR) site in Oberpfaffenhofen, Germany. Moreover, the ESA BICs are linked to a network of business incubators within Europe.

ESA BIC Darmstadt

The ESA BIC Darmstadt is located in direct proximity to ESOC, ESA's Space Operations Centre. Considering the long-standing expertise of ESA's Navigation Office and its contracting companies in the field of satellite navigation, ESA – through the Technology Transfer Programme and its ESA Business Incubation Centre initiative – and the regional Government of Hessen decided to establish an ESA BIC for Galileo-related navigation applications – the Centre for Satellite Navigation Hessen, cesah. The centre has teamed up with renowned

research institutions, IT and consultancy firms and key Galileo-user industries, all located in the Rhine-Main metropolitan area. Studies have shown that Galileo, Europe's future satellite navigation system, will help develop a tremendous global market for highly accurate navigation and positioning solutions.

Open Sky Technologies Fund

To further foster space-to-nonspace start-up companies, ESA has taken the initiative to promote the establishment of the Open Sky Technologies Fund, managed by Triangle Venture Group. The investment focus of the fund is placed on seed-capital investments, start-ups and early-stage growth capital for companies using space-related technologies or satellite applications in non-space fields.



Be a part of a new business dimension

The ESA BIC Darmstadt provides start-up companies through cesah with operational services, know-how in a high-tech environment and easy access to ESA's technical specialists. The service package offered includes:

- Pre-seed funding and access to other sources of finance
- Access to expert engineering support from ESA, universities and industry
- Access to resources such as test facilities, laboratories and workshops in ESA, universities and industry
- "Hands-on" assistance
- Business development support

- Access to strategic partnership and networking through cesah
- Office space and shared facilities

How can we help you?

Entrepreneurs

Contact us if you have an innovative idea or a business plan based on using a space technology or system in a non-space environment. If you are ready for commercial development, submit your proposal to join the ESA Business Incubation Centre Darmstadt.

Space companies

Contact us to outsource the spin-off initiatives of your employees in an innovative win-win scheme.

Research Centres and Universities

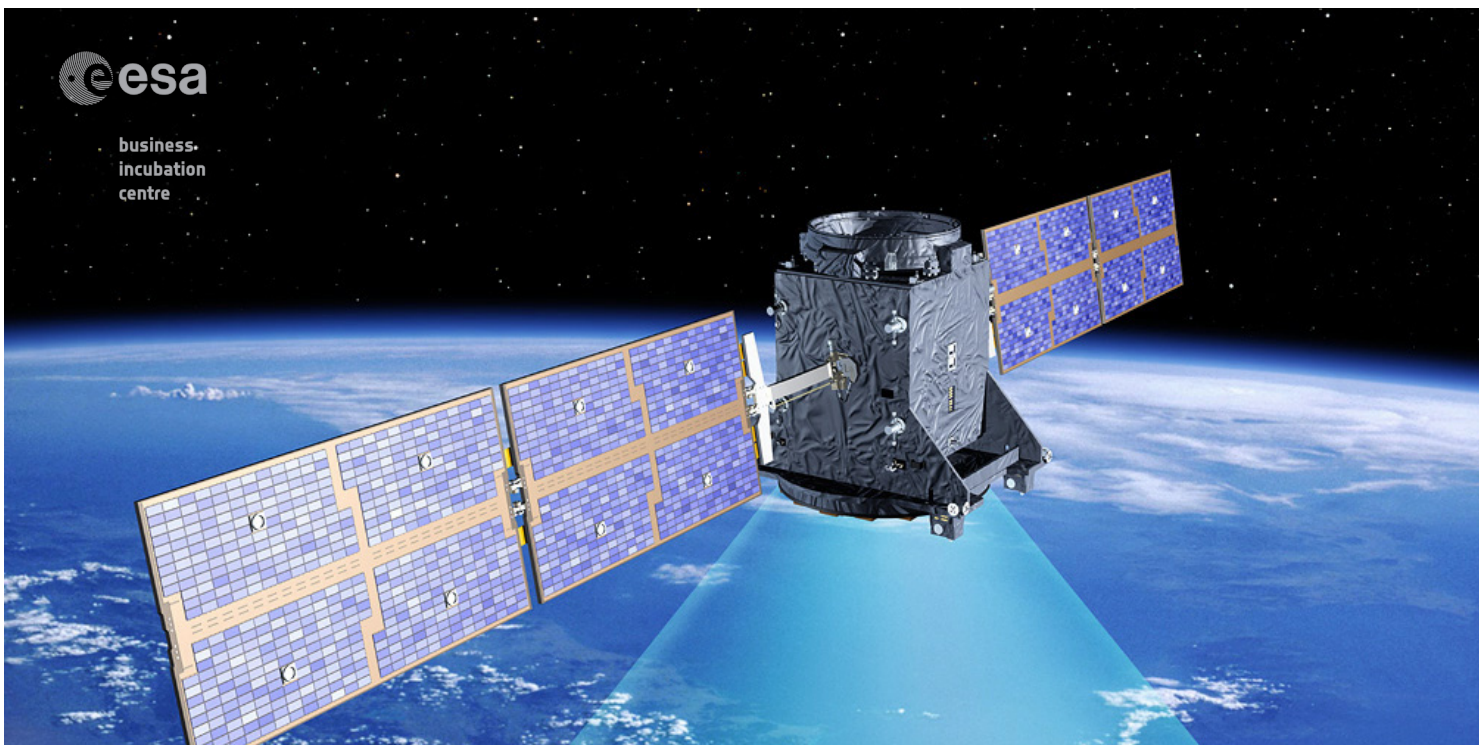
Encourage your staff to set up their own companies to bring leading-edge research to the marketplace via the ESA BICs.

We're open to your questions and ideas!

Our experts are available to answer your questions about the ESA Business Incubation Centres. Full details on how to become an incubatee within one of the ESA BICs and the application procedures can be found on the following website.

www.esa.int/bic

We look forward to hearing from you!



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