

→ ESA BUSINESS INCUBATION CENTRE

ESA BIC Italy



Space 2 Business

The European Space Agency seeks entrepreneurs with innovative ideas for using space technology, applications and services in a non-space environment. ESA Business Incubation Centres (ESA BICs) can assist you in getting your project off the ground by providing technical expertise and business development support.

ESA BICs

The ESA Business Incubation Centres are designed to create new business opportunities and jobs for non-space companies and broaden the market for space industry by translating space technologies, applications and services into viable business ideas in the non-space marketplace. The ESA Technology Transfer Programme Office coordinates four ESA BICs throughout Europe, which each offer technical expertise as well as advice and support with business development. The ESA BICs are located at the European Space Research and Technology Centre (ESA/ESTEC) in Noordwijk, The Netherlands, at the European Space Operations Centre (ESA/ESOC) in Darmstadt, Germany, the European Centre for Earth Observation (ESA/ESRIN) in Frascati, Italy and in the

vicinity of the German Aerospace Centre's (DLR) site in Oberpfaffenhofen, Germany. Moreover, the ESA BICs are linked to a network of business incubators within Europe.

ESA BIC Italy

The ESA BIC Italy is located in the strategic vicinity of ESA's Space Research Institute ESRIN in Frascati, south of Rome, Italy. ESRIN is ESA's focal centre for Earth Observation (EO) activities. EO satellites provide a constant stream of data which are used by scientists, institutions and industry to support the management of natural resources and the monitoring of the environment at a global, continental and local scale. The centre has close links to European industry as well as to international organisations such as the European Union, United

Nations agencies and the civil protection, agriculture and environment ministries within ESA Member States. The ESA BIC Italy offers technical expertise in areas like systems and software infrastructures for data handling, integrated Earth Observation and satellite navigation. The ESA BIC Italy is operated in collaboration with the Business Innovation Centre of Region Lazio (BIC Lazio).

Open Sky Technologies Fund

To further foster space-to-nonspace start-up companies, ESA has taken the initiative to promote the establishment of the Open Sky Technologies Fund, managed by Triangle Venture Group. The investment focus of the fund is placed on seed-capital investments, start-ups and early-stage growth capital for companies using space-related →

technologies or satellite applications in non-space fields.

Be a part of a new business dimension

The ESA BIC Italy provides start-up companies through BIC Lazio with operational services, know-how in a high-tech environment and easy access to ESA's technical specialists. The service package offered includes:

- Pre-seed funding and access to other sources of finance
- Access to expert engineering support from ESA, universities and industry
- Access to resources such as test facilities, laboratories and workshops in ESA, universities and industry

- "Hands-on" assistance
- Business development support
- Access to strategic partnership and networking through BICLazio
- Office space and shared facilities

How can we help you?

Entrepreneurs

Contact us if you have an innovative idea or a business plan based on using a space technology or system in a non-space environment. If you are ready for commercial development, submit your proposal to join the ESA Business Incubation Centre Rome.

Space companies

Contact us to outsource the spin-off initiatives of your employees in an innovative win-win scheme.

Research Centres and Universities

Encourage your staff to set up their own companies to bring leading-edge research to the marketplace via the ESA BICs.

We're open to your questions and ideas!

Our experts are available to answer your questions about the ESA Business Incubation Centres. Full details on how to become an incubatee within one of the ESA BICs and the application procedures can be found on the following websites.

www.esa.int/bic

We look forward to hearing from you!



CONTACT

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